



Consultant Profile

Name:	Martin Keuschnik
Year of birth:	1973
Nationality:	Austrian
Education:	Economics, University degree
Level:	Senior-Consultant
Work experience:	12 Years
Qualifications:	SAP SEM-BCS SAP R/3 EC-CS Process Design
Languages:	English (fluent), French (Basic), German (mother language)
Main expertise:	Group Accounting, Group Accounting Processes, Help Desk Design, Support- and Maintenance Processes, Customizing, Quality Reviews, Project Management
Industries:	Chemicals Insurance Retail Utilities Automotive



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Project Experience in detail

Client	International automotive group
Industry	Automotive
Position	Project team member
Skills	Benchmarking, balanced scorecard, marketing
Details	Assisted in developing a marketing strategy for branching out business into Eastern Europe
Year	1999
Client	International trading group
Industry	Retail
Position	Project team member
Skills	Group accounting, management reporting, software selection, SAP R/3 EC-CS rollout
Details	Software selection. System implementation from the blueprint stage through to customizing. Development of an integrated common chart of FS-items that covered all internal and external reporting needs. Go-live support.
Years	1999 and 2000
Client	Midsize industrial group
Industry	Lubricants
Position	Project manager
Skills	Group accounting, management reporting, SAP R/3 EC-CS
Details	Rollout of SAP EC-CS standard package. Primary emphasis lay on translating Controlling requirements into practice by installing the reporting tool Interactive Excel. In addition consultancy for the closing process was provided in productive operation.
Year	2000
Client	International reinsurance group
Industry	Insurance
Position	Project team member
Skills	Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details	Conduct of a feasibility study aimed at the rollout of SAP SEM-BCS and SAP BW. Integration of the client's specific requirements into the consolidation process. Adaptation of SAP SEM-BCS to the current consolidation functions.
Years	2000 and 2001
Client	International insurance group
Industry	Insurance
Position	Subproject manager
Skills	Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details	Development of an "administration concept" to define and control the EDP-related and accounting work flows in consolidation operation through SEM BCS and SAP BW.
Year	2001



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Client International reinsurance group
Industry Insurance
Position Subproject manager
Skills Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details Development of an "administration concept" to define and control the EDP-related and accounting work flows in consolidation operation through SEM BCS and SAP BW. Concept for historical data migration from SAP FI-LC and Corporate Manager (Concept) to SAP SEM-BCS 3.2
Years 2002 and 2003

Client International chemical group
Industry Chemicals
Position Subproject manager
Skills Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details Development of a customizing concept for SAP SEM-BCS to conform to the standards of legal consolidation. Implementation within a common system integrating the internal and external reporting requirements. Coordination of the SAP SEM-BCS customizing work. Coordination of the interface with the management reporting subproject.
Year 2001, 2002 and 2003

Client International reinsurance group
Industry Insurance
Position Subproject manager
Skills Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details Development of a historical data migration concept for SAP SEM-BCS
Years 2003 and 2004

Client International reinsurance group
Industry Insurance
Position Project manager
Skills Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details Development and implementation of a "multilevel helpdesk concept" to support the reporting process with SAP SEM-BCS
Years 2003 and 2004

Client International utilities group
Industry Utilities
Position Project manager
Skills Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details Development of an administration concept and a "multilevel helpdesk concept" to support the reporting process with SAP SEM-BCS
Years 2005



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Client **International chemical group**
Industry Chemicals
Position Project manager
Skills Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details Adjustments to the existing SAP SEM-BCS system due to new monthly reporting requirements.
Year 2005

Client **International utilities group**
Industry Utilities
Position Subproject manager
Skills Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details Coordination of local support team for a US based subgroup. Support of closing processes on-site. Training of local auditors.
Years 2005, 2006

Client **International utilities group**
Industry Utilities
Position Project manager
Skills Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details Definition of processes and responsibilities for Business Support. Business Support is the system owner for SEM BCS / BW and authorizes system changes. Business Support was founded in connection with the implementation of the new reporting software SEM BCS.
Years 2006, 2007

Client **International insurance group**
Industry Insurance
Position Project manager
Skills Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details Post merger integration and set up of group accounting processes for a new holding company. Customizing of SEM BCS based on a template copy of an existing consolidation system.
Years 2007, 2008



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Client	International utilities group
Industry	Utilities
Position	Project manager
Skills	Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details	Optimization of an existing consolidation system to fulfill enhanced reporting requirements regarding full matrix consolidation (legal and management view).
Years	2008, 2009

Client	International utilities group
Industry	Utilities
Position	Project manager
Skills	Group accounting, management reporting, SAP SEM-BCS, SAP BW
Details	Redesign of existing SEM BCS reporting environment to enable reporting along the new group structure. Set-up of a new external reporting version combined with a historical data transfer. Preparation of comparison data in new group structure.
Years	2010, 2011